

TACY'S 2018 DIAMOND PIPELINE

ON US\$ BILLION | PREPARED BY PHAROS BEAM CONSULTING LP

DIRECT COSTS
OF ROUGH PRODUCTION **7.8**

ROUGH PRODUCTION
VALUE **14.38**

MINES SALES
TO INDUSTRY **15.02**

NET ROUGH USED FOR
LOCAL PRODUCTION **15.50**

VALUE OF POLISHED
PRODUCTION **19.98**

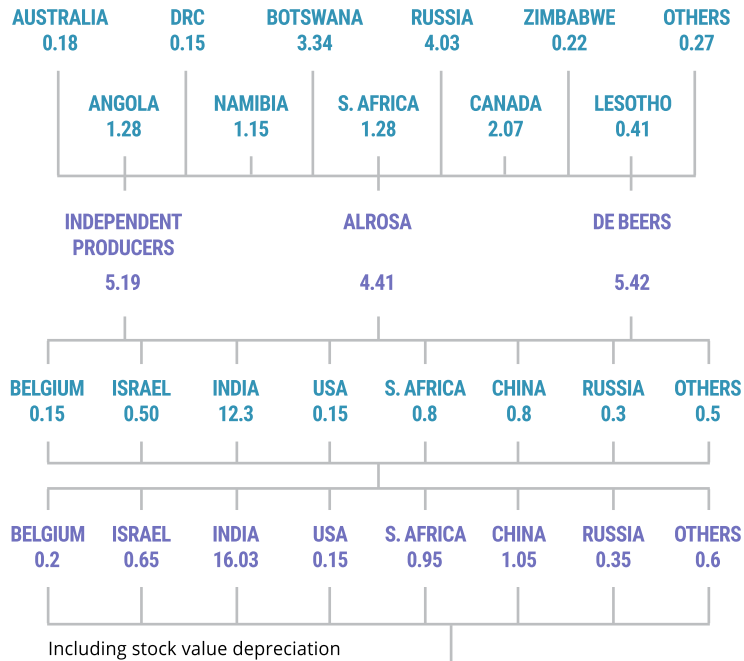
POLISHED SALES **19.8**

VALUE OF RECYCLED
POLISHED **0.3**

VALUE OF DIAMOND
CONTENT IN RETAIL SALES **20.74**
(INCLUDING SYNTHETICS)

RETAIL SALES OF
DIAMOND JEWELRY **78.13**

DIRECT COST OF PRODUCTION



VALUE OF RECYCLED DIAMONDS (CONSUMER SELL BACKS) RE-ENTERING PIPELINE

